

**Pearl Diver Credit Company Inc. (NYSE: PDCC)** 

**2024 Q3 Earnings Presentation** 

October 29, 2024

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## **Forward-Looking Statements**

The following presentation includes certain forward-looking statements of the Company's management. Forward-looking statements are statements that estimate the happening of future events and are not based on historical fact. Forward-looking statements may be identified by the use of forward-looking terminology, such as "may", "shall", "could", "expect", "estimate", "anticipate", "predict", "probable", "possible", "should", "continue", or similar terms, variations of those terms or the negative of those terms. Forward-looking statements should not be read as a guarantee of future performance or results and may not be accurate indications of when such performance or results will be achieved. Forward-looking statements are based on information the Company has when those statements are made or management's good faith belief as of that time with respect to future events and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. The forward-looking statements specified in the following information have been compiled by the Company's management on the basis of assumptions made by management and considered by management to be reasonable. The Company's future operating results, however, are impossible to predict, and no representation, guaranty, or warranty is to be inferred from those forward-looking statements.

#### You are cautioned not to place undue reliance on these forward-looking statements.

Forward-looking statements include, but are not limited to, the following:

- Statements relating to the Company's future business and financial performance;
- Statements relating to the Company's competitive position; and
- Other material future developments that you may take into consideration.

Actual results of the Company's operations may differ materially from information contained in the forward-looking statements as a result of risk factors described in the Company's registration statement.





Introduction to PDCC Inc.

## **PDCC Inc. Overview**

Focused on maximizing a diversified CLO equity portfolio's total return while generating high current income

#### **Overview**

- IPO on July 18, 2024 traded on the NYSE: PDCC
- Among the largest teams globally dedicated exclusively to CLO tranche investing
- Combined 140+ years of experience in analyzing, structuring, and trading CLOs
- Pearl Diver leverages its existing internally developed technology and trading infrastructure curated over 15+ years
- Actively-managed, agile, and relative value focused approach to investing and portfolio construction

Portfolio as of September 30, 2024

\$134.1M

Portfolio Fair Value

40 CLOs

Highly Diverse Portfolio

**26 CLO Managers** 

Diversified Across CLO Management Styles 13.2%<sup>1</sup>

Annualized Dividend Yield

1,500+

Unique Corporate Debt Exposures B+/B

Average Credit Rating of Underlying Loans

1: Annualized dividend yield as of 9/30/2024 based on 9/30/2024 share price. If distributions exceed PDCC's investment company taxable income in a tax year, such excess will represent a return of capital, which is in effect a partial return of the amount a stockholder invested in SPMC securities. Past performance is not indicative of future results.



## **Key Investment Highlights**

## Top-tier Global Investment Team

Specialists in structuring, valuing, and investing in portfolio of senior secured corporate loans/CLOs

- Consistent industry-leading 15-year track record of strong, risk adjusted returns
- Dedicated specialist CLO note investor, not a CLO issuer, no conflict of interest

# Deep Industry Relationships & Trading Expertise

Well-positioned to source high quality paper in the CLO equity market, build balanced portfolios, and manage risk

- Strong primary CLO issuance relationships with CLO managers and investment banks
- Highly automated trading infrastructure for accessing CLO equity investments in secondary markets

## Differentiated Investment Process

Corporate loan level credit analytics platform complemented with a proprietary data science infrastructure

- Credit team with deep experience in corporate credit and broadly syndicated loans
- Quantitative team with engineering, natural sciences and mathematics backgrounds

## CLO Equity an Attractive Asset Class

CLO equity is a smart way to access corporate credit while generating large cash-on-cash returns

- Managed and diversified corporate loan portfolios underlying each CLO reduces risk of defaults from individual companies
- Floating rate nature of investments protects investors from changing rates



The Investment Adviser – Pearl Diver Capital LLP

## Formed in 2008 by Indranil "Neil" Basu and Chandrajit "CJ" Chakraborty Deep expertise in credit, structured finance, and investment business management



Indranil "Neil" Basu CEO, Managing Partner

16 Firm Tenure

32 Years Experience



**NOMURA** 







Chandrajit "CJ" Chakraborty CIO, Managing Partner

16 Firm Tenure

26 Years Experience









**Matthew Layton** Head of Europe, Co-Head Credit, Partner

15 Firm Tenure

22 Years Experience

Alcentra

EQT EXETER



**Tim Carroll** Business Development, Partner

6 Firm Tenure

21 Years Experience







**Kelvin Ho** COO, CCO, Partner

Firm Tenure

15 Years Experience



11

Firm Tenure

16 Years Experience



**Michael Brown** Head of Structuring, Partner

13 Firm Tenure

Years Experience



**Pak Sum Chan** Quantitative Analytics, Partner

9 Firm Tenure

Years Experience

Imperial College London







**Kerrill Gaffney** 



As of June 2024. "Years Experience" denotes years-of-experience in the financial industry. "Firm Tenure" denotes years-of-employment by Pearl Diver Capital LLP. All rights to trademarks and/or logos herein belong to their respective owners and Pearl Diver's use thereof does not imply an affiliation with, or an endorsement by, the owners of these trademarks and/or logos.



## The Investment Adviser

History of outperformance spanning 15+ years with combined lifetime net IRR of 13.7%<sup>1</sup>
140+ years of collective experience in analyzing, structuring, and trading CLO
10 investment professionals exclusively dedicated to CLO investing

\$2.8B

**AUM (CLO Investments Only)**<sup>2</sup>

15.3%

Cash on Cash Return<sup>3</sup>

750+

Number of CLOs Invested in

~2,000

Corporate Debt Exposures
Underwritten

**80+** 

**Active Manager Relationships** 

\$79B

CLO Restructuring Volumes
Driven by Pearl Diver<sup>4</sup>

13.7%

Lifetime Net IRR

0.57%

Pearl Diver CLO Loan Default Rates<sup>5</sup>

#### **Competitive Positioning**

**CLO Issuer** 

**CLO Investor** 

**Both** 



CARLYLE















**Fundamental Credit Analytics Platform** 



**Proprietary Technology Infrastructure** 



**Relative Value Driven Investments** 

- 1: Calculated using the net liquidation value as of 6/30/2024 for Pearl Diver's closed-ended funds (excluding managed accounts). Past performance is not indicative of future results.
- 2: Calculated using total contributed capital as of 9/30/2024 for all active funds managed by Pearl Diver Capital, LLP.
- 3: Cash on cash return calculated based on an annualized time weighted return of interest proceeds on investment cost of all investment in Pearl Diver close-ended funds (realised and unrealised) excluding managed accounts, on a gross basis. As of 6/30/2024, past performance is not indicative of future results.
- 4: Figure calculated as the sum of original notional of all tranches in CLOs where Pearl Diver owned the subordinated tranche during the corporate actions including refinance, reset, and repack.
- 5: Number shown on annualized basis. Excluding managed accounts; From 12/31/2013 to 6/30/2024.



earl Diver Credit Company

## **Investment Process and Risk Management**

Pearl Diver's investment philosophy and portfolio management are fortified by our technology

### **Portfolio Construction**

**Balanced Approach:** Mitigate risk through diversification across asset sectors, geographies, and CLO manager styles

**Capital Preservation:** Investing in assets with strong fundamentals and downside protection mechanisms

**Opportunistic and Agile:** Quick adjustments made in response to changing market conditions and opportunities



## **Real-time Credit Risk Pricing**

- We take a line-by-line approach to credit, assigning an in-house rating for each loan in every CLO
- A bespoke default vector is generated based on our internal loan-specific rating assumptions



### **Relative Value Driven**

- Analyze CLO trends to identify attractive opportunities within the CLO market
- Use advanced models to price and assess each investment, ensuring strong risk-adjusted returns



## **Activist Investing**

- We regularly monitor the performance of our holdings and aim to influence CLO manager decision-making through regular calls
- We seek to drive CLO corporate actions to maximize the value of our CLO equity holdings

Information presented on this page reflects Pearl Diver's opinion as of the date of this presentation and it is subject to change without notice. The information provided above is presented for illustrative purposes only and should not be considered a recommendation regarding the appropriateness of any particular investment or investments in CLOs generally nor should it be relied upon as a promise or a representation as to future performance.



## **Investment Platform**

## Exclusively focused CLO investor with integrated quantitative approach to credit, securitization analytics, and trading



## Fundamental Credit Analytics Platform

- Proprietary loan database
- Pricing credit risk of 2,500+ loans on a weekly basis
- Richer information access on stressed credits from multiple CLO manager platforms

Experienced credit team with bottom-up credit analysis skills and proven track record in loan default avoidance



## Machine Learning Based Quantitative Infrastructure

- Machine learning based origination and pricing
- Algorithms scrape data from 2,500+ CLOs monthly, generating manager alpha, and style profiles
- Loan trading price driven algorithm detects stress signals automatically

Quant team with engineering and natural sciences backgrounds with proprietary technology mapping massive data volumes from the CLO market



## Trading, Corporate Restructuring, & Relationship Skills

- \$70+ billion of control equity driven CLO refinancings executed to date
- Opportunistic, secular alpha creation themes for every fund offering
- 80+ active CLO manager relationships
- Partner owned with significant GP fund commits

Senior partners bring extensive deal structuring experience and "sell-side" perspective to trading and relationship driven market access

Pearl Diver overview are provided for illustrative purposes only and is not a promise or representation as to future portfolio construction and/or performance and is subject to change without notice.



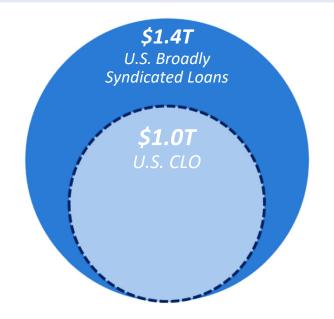


The CLO Market and CLO Equity

## **CLO Market Size**

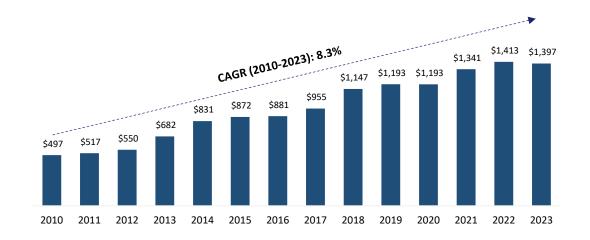
#### Market Size in Context<sup>1</sup>

- Outstanding CLO paper stands at ~\$950 billion in the U.S. and \$215 billion in Europe
- Investment grade tranches account for 83.4% while CLO mezzanine and equity account for the remaining 16.6%
- U.S. broadly syndicated loan market stands at ~\$1.4 trillion. CLOs hold around 2/3 of this total









<sup>3:</sup> Dollars in millions. Source: S&P LSTA.

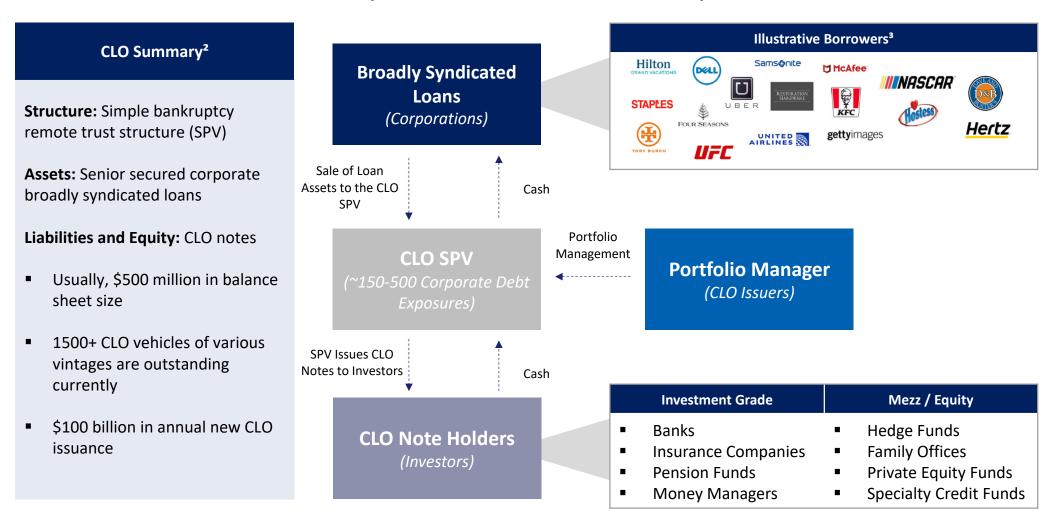


<sup>1:</sup> Source: Pearl Diver Capital, Moody's, S&P LSTA.

<sup>2:</sup> Dollars in millions. Source: Pearl Diver Capital, Moody's. Calculated based on outstanding tranche notional using the latest available trustee report for each CLO as of corresponding year.

## **CLO Legal Structure**

CLOs resemble the structure of a simplified bank and facilitate the flow of capital from investors to borrowers<sup>1</sup>



<sup>1:</sup> Reflects Pearl Diver's Opinion as of the date of this presentation and is subject to change without notice. Information is provided for illustrative purposes only and should not be considered a recommendation regarding the appropriateness of any particular investment or investments in CLOs generally.

<sup>3:</sup> The representative borrowers shown may not reflect a meaningful part of the portfolios of our CLO investments and have been selected to provide context regarding the general types of borrowers of U.S. senior secured loans. Most of such borrowers are not as recognizable to the public as those shown. All rights to trademarks and/or logos herein belong to their respective owners and Pearl Diver's use thereof does not imply an affiliation with, or an endorsement by, the owners of those trademarks and/or logos.



<sup>2:</sup> Typical loan characteristics and CLO structural features are provided for illustrative purposes only and is a generalization of the structure of the CLOs in which PDCC will likely invest. The actual terms of any loan PDCC invests in may vary. Past performance is not indicative of future results.

## **CLO Equity Overview**

## CLOs are securitizations of diverse portfolios of senior secured loans

## Structure Highlights<sup>1</sup>

Cash-flow CLOs fund purchase of a diverse portfolio of senior secured corporate loans

Achieved through issuance of long-term CLO notes/liabilities, providing stable funding for CLO equity investments

Loan assets acquired and actively managed by CLO manager

No forced sales or margin calls based on the performance of loans held by CLOs

Optionality to call or refinance liabilities lies with CLO equity

## Representative CLO Balance Sheet<sup>1</sup>

#### **Assets**

SOFR + 3.70%<sup>2</sup>

Diverse Portfolio
Primarily Senior
Secured Corporate
Loans

~150-500 Unique Corporate Loans

## **Liabilities & Equity**

SOFR + 2.07%<sup>2</sup>

**CLO Liabilities** 

(AAA-BB Rated) ~90% of Structure

~Yields in High-teens CLO Equity ~10% of Structure Primarily floating rate debt

PDCC's Focus

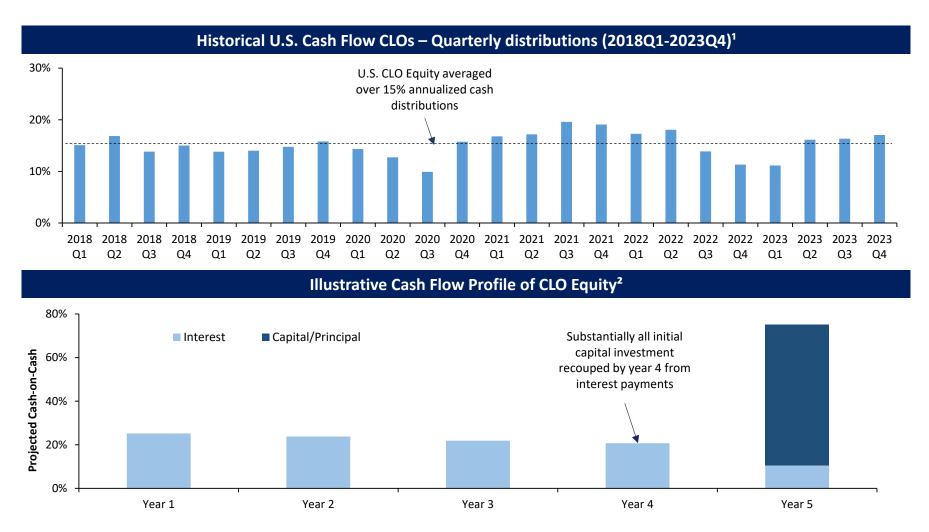
<sup>2:</sup> Computed as of 4/30/2024 for PDCC seed portfolio, weighted by fair value of each position. Source: Moody's, Bloomberg, Pearl Diver Capital. Past performance is not indicative of future results.



<sup>1:</sup> Typical loan characteristics and CLO structural features are provided for illustrative purposes only and is a generalization of the structure of the CLOs in which PDCC will likely invest. The actual terms of any loan and/or CLO PDCC invests in may vary. Past performance is not indicative of future results.

## **CLO Equity Overview**

## Generated strong and stable historical returns A CLO equity typically offers a short payback period with high front-loaded quarterly cash flows



<sup>1:</sup> Presented numbers are annualized. Quarterly distributions were calculated by dividing total cash received by CLO Equity and dividing it by its notional amount, results were averaged over outstanding CLOs. Source: Moody's, Pearl Diver Capital. There can be no assurance that the trends and/or performance illustrated will continue or that future investments in CLO equity will perform comparably.

<sup>2:</sup> The example cash flows presented above are for illustrative purposes only and do not represent a projection or prediction of the Company's future results. Actual results may vary significantly.



## **Broadly Syndicated Corporate Loans –The Feedstock of CLOs**

#### **Attributes**

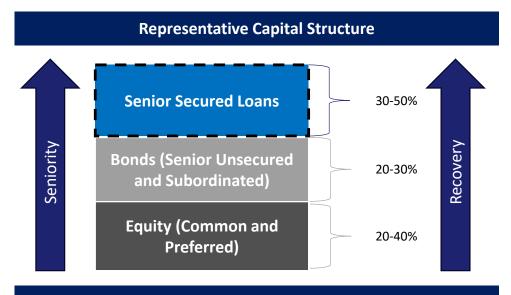
**Senior:** Senior position in corporate borrower's capital structure

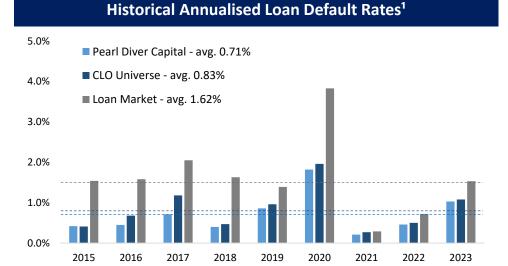
**Secured:** First lien security interest on corporate borrower's assets

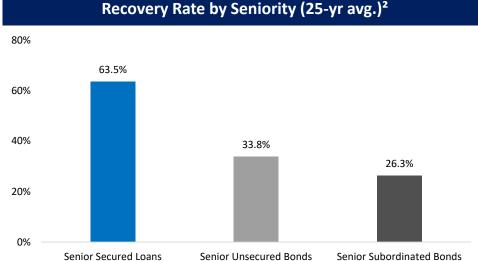
Floating Rate: Mitigates interest rate risk associated with fixed rate

bonds

**Low LTV:** Average loan-to-value ratio of ~ 40%-60%







<sup>2:</sup> Source: J.P. Morgan; PitchBook Data, Inc.; Bloomberg Finance L.P. Notes: Recovery rates are issuer-weighted and based on price 30 days after default date. 2009 Adj. recoveries are based on year-end prices.

Typical loan characteristics and CLO structural features are provided for illustrative purposes only and is a generalization of the structure of the CLOs in which PDCC will likely invest. The actual terms of any loan and/or CLO PDCC invests in may vary. Past performance is not indicative of future results.



<sup>1:</sup> Source: Pearl Diver Capital. Since 2015. Annual default rates for the CLO universe are adjusted by CLO vintage.



**Q3 Earnings and Portfolio Highlights** 

## **Operating Results**

- Investment income of \$3.9 million, or \$0.58 per share
- Net investment income of \$2.7 million, or \$0.40 per share
- Unrealized gain on investments of \$0.5 million, or \$0.08 per share

## Portfolio and Investment Activity

- Invested \$43.7 of IPO proceeds in primary and secondary CLO equity investments
- Total portfolio weighted average effective yield of 16.3%

## **Dividend and Capital Activity**

- NAV per share of \$20.05
- Distributed \$0.22 per share dividend in August and September, and \$0.22 per share on October 30
- **Annualized dividend yield of 13.2%** based on the closing share price on September 30, 2024



## Portfolio Highlights at September 2024

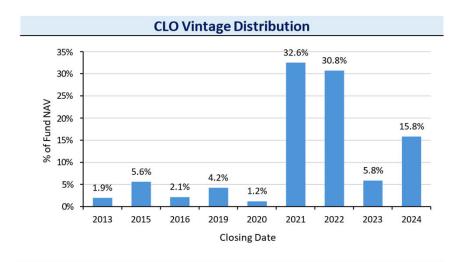
| Top 10 Obligor Exposure                   |      |  |
|-------------------------------------------|------|--|
| ASURION, LLC                              | 0.7% |  |
| TRANSDIGM INC.                            | 0.6% |  |
| CLOUD SOFTWARE GROUP, INC.                | 0.4% |  |
| WEC US HOLDINGS LTD.                      | 0.4% |  |
| MEDLINE BORROWER, LP                      | 0.4% |  |
| ALLIED UNIVERSAL HOLDCO LLC               | 0.4% |  |
| ENTAIN HOLDINGS (GIBRALTAR) LIMITED       | 0.4% |  |
| SEDGWICK CLAIMS MANAGEMENT SERVICES, INC. | 0.4% |  |
| PERATON CORP.                             | 0.4% |  |
| ENSEMBLE RCM, LLC                         | 0.4% |  |
| Total                                     | 4.5% |  |

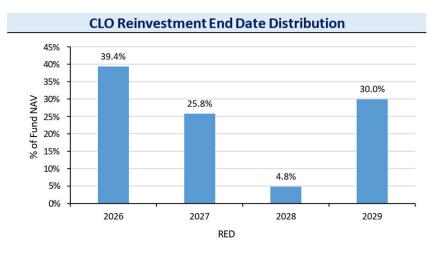
| Top 10 CLO managers |       |  |
|---------------------|-------|--|
| Ares                | 10.9% |  |
| Apollo              | 10.2% |  |
| Putnam              | 7.7%  |  |
| Investcorp          | 7.2%  |  |
| York                | 5.7%  |  |
| Napier              | 5.6%  |  |
| OakTree             | 5.1%  |  |
| Sound Point         | 4.9%  |  |
| LCM                 | 4.7%  |  |
| TCW                 | 3.8%  |  |
| Total               | 65.8% |  |

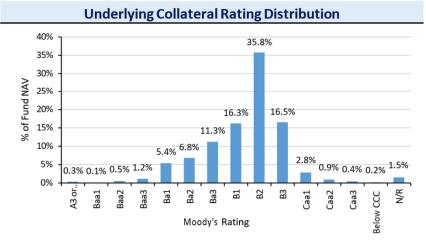
| Top 10 Positions           |       |  |
|----------------------------|-------|--|
| Regatta XIX Funding Ltd.   | 4.7%  |  |
| LCM 39 ltd.                | 4.5%  |  |
| 37 Capital CLO 2 Ltd.      | 4.0%  |  |
| RR 19 Ltd.                 | 4.0%  |  |
| Harvest US CLO 2024-1 Ltd. | 3.9%  |  |
| TCW CLO 2024-2 Ltd.        | 3.7%  |  |
| PPM CLO 5 Ltd.             | 3.6%  |  |
| 37 Capital CLO 1 Ltd.      | 3.5%  |  |
| Generate CLO 11 Ltd.       | 3.2%  |  |
| Harvest US CLO 2024-2 Ltd. | 3.1%  |  |
| Total                      | 38.3% |  |

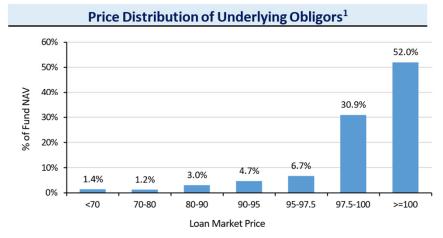
| Top 10 Industry Exposure         |       |  |
|----------------------------------|-------|--|
| Software                         | 8.9%  |  |
| Health Care Providers & Services | 5.4%  |  |
| Chemicals                        | 5.0%  |  |
| Media                            | 4.5%  |  |
| Hotels, Restaurants & Leisure    | 4.3%  |  |
| Commercial Services & Supplies   | 4.2%  |  |
| Professional Services            | 4.0%  |  |
| Aerospace & Defense              | 3.3%  |  |
| Insurance                        | 3.3%  |  |
| Diversified Financial Services   | 3.3%  |  |
| Total                            | 46.1% |  |

## Portfolio Highlights at September 2024









<sup>&</sup>lt;sup>1</sup> Calculated using market mid prices of loans in CLO portfolios, excluding bonds.



## **Company Information**

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#### The Investment Adviser

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